

**KARADENİZ İHRACATÇI BİRLİKLERİ
GENEL SEKRETERLİĞİ**



Sayı : 35649853-TİM.KİB.GSK.UYG.2022/1412-3975

Giresun, 12/12/2022

Konu : Zimbabve 62. Uluslararası Ticaret Fuarı

E-POSTA

**KARADENİZ İHRACATÇI BİRLİKLERİ ÜYELERİNE SİRKÜLER
2022 / 515**

Sayın üyemiz,

T.C. Ticaret Bakanlığının bir yazısına atfen, Türkiye İhracatçılar Meclisinden alınan 09/12/2022 tarih 852-3718 sayılı yazıda;

Zimbabve'deki en büyük fuar organizasyonu olan Zimbabve Uluslararası Ticaret Fuarı'nın (ZITF) 25-29 Nisan 2023 tarihlerinde "Sürekli Yenilik, Küresel Rekabet Gücü" başlığıyla Bulawayo şehrinde düzenleneceğinin ve firmalarımızın fuara katılımından memnuniyet duyulacağının ZTIF Genel Müdürü Stella Nkomo tarafından belirtildiği, tarım, inşaat, altyapı inşası, bilişim teknolojileri, imalat sanayi madencilik gibi alanlarda faaliyet gösteren şirketlerin ilgi gösterdiği fuara iş çevrelerinin yanı sıra kordiplomatik mensupları, Bakanlar ve üst düzey yetkililerin katıldığı, fuarın ilk üç gününün iş çevrelerinin katılımına ayrıldığı, 27 Nisan 2023 tarihinde Diplomatlar Forumunun düzenleneceği ve 28 Nisan 2023'te ise resmi açılışın Zimbabve Devlet Başkanı Emmerson Mnangagwa tarafından yapılmasının öngörüldüğü ifade edilmekte olup, fuara ilişkin başvuru formu ile fuar broşürleri ekte yer almaktadır.

Bilgilerinize sunarız.

e-imzalıdır
Sertaç Ş. TORAMANOĞLU
Genel Sekreter a.
Şube Müdürü

Ekler:

Ek.1 - Zimbabve Uluslararası Ticaret Fuarı Başvuru Formu (2 sayfa)

Ek.2 - Zimbabve Uluslararası Ticaret Fuarı Broşürleri (8 sayfa)

Incorporating A'Sambeni, Pakprint, Scholastica, Ultim8 Home

P.O. Fama, Bulawayo, Zimbabwe - Tel: (+263-9) 884911-5 - Fax: (+263-9) 884921

e-mail Bookings: zift@zift.co.zw/coordinator2@zift.co.zw - Website: http://www.zift.co.zw

EXPRESSION OF INTEREST - FOREIGN EXHIBITORS

A. ALL EXHIBITORS PLEASE COMPLETE ALL THE FOLLOWING DETAILS (MANDATORY):

Company Name: *

VAT REGISTRATION NUMBER:		BP No.	Govt Vendor no.	Purchase Order
☐ Dealer/Wholesaler	☐ Manufacturer	☐ NGO	☐ Service Co.	☐ Government
		☐ Local Gov.	☐ Parastatal	☐ SME
		☐ Other:		
Chief Executive: Dr/Mr/Mrs/Miss/Ms*	First Name:	Surname:		
		Position:		
Contact person: Mr/Mrs/Miss/Ms*	First Name:	Surname:		
		Position:		
Street address:		City:	Postal code: <i>Foreign only.</i>	
Province: <i>Foreign only.</i>		Country: <i>Foreign only.</i>		
Postal address:		City:	Postal code: <i>Foreign only.</i>	
Telephone: <i>Country Area Subscriber</i>		Mobile: <i>Country Provider Subscriber</i>	Fax: <i>Country Area Subscriber</i>	
Email of stand organiser:		Website: http://		Skype:
Origin of products:				
I/We agree that ZITF may supply this information to: ☐ service providers ☐ press ☐ buyers ☐ nobody ☐ before ZITF 2023 (tick approved groups). By signing this Stand Booking Form/Contract I accept the Rules and Regulations relating to the hire of sites and consider this document legally binding.				
Signature		Print Name	Date:	

B. I/WE CHOOSE THE FOLLOWING PRICE CATEGORY (MANDATORY)

1. Charge Per Square Metre - HALL space - minimum 9m2					2. Charge Per Square Metre - EXTERNAL space - min. 25m2		
1	2	3	4		5	6	7
Stand size	m ² rate: basic: space only excl. 15% VAT	m ² rate: basic + modular stand excl. 15% VAT	m ² rate: basic + modular stand + furniture excl. 15% VAT		Stand size	m ² rate excl. 15% VAT	Dimensions requested
9 - 36 m ²	US\$115 ☐	US\$152 ☐	US\$163 ☐		25 - 100 m ²	US\$55 ☐	__ m x __ m
37 - 100 m ²	US\$112 ☐	US\$145 ☐	US\$155 ☐		101 - 200 m ²	US\$52 ☐	__ m x __ m
101 - 200 m ²	US\$108 ☐	US\$140 ☐	US\$151 ☐		201 - 300 m ²	US\$50 ☐	__ m x __ m
201 - 400 m ²	US\$105 ☐	US\$137 ☐	US\$147 ☐		301 - 400 m ²	US\$49 ☐	__ m x __ m
401 m ² and above	US\$100 ☐	US\$133 ☐	US\$143 ☐		401 m ² and above	US\$48 ☐	__ m x __ m

C. I/WE CHOOSE THE FOLLOWING STAND SIZE (MANDATORY)

Available Stand Sizes in HALLS							
3 x 3	6 x 3	9 x 3	12 x 3	18 x 3	6 x 6	9 x 6	12 x 6
9m ² ☐	18m ² ☐	27m ² ☐	36m ² ☐	54m ² ☐	36m ² ☐	54m ² ☐	72m ² ☐
Custom size (if available): min. 3m x 3m = 9m ² : __ m x __ m							

D. I/WE CHOOSE THE FOLLOWING STAND POSITION (OPTIONAL)

Guaranteed Stand Position - if available - in HALLS			
B	A	C	D
A = row stand: 1 side open = basic ☐		C = end stand: 3 sides open = basic + 7.5% ☐ (min. area - 6m x 6m = 36m ²)	
B = corner: 2 sides open = basic + 5% ☐		D = island stand: 4 sides open = basic + 10% ☐ (min. area - 6m x 6m = 36m ²)	

Solid lines = panels - Dotted lines = open Above placings and charges will apply only if the exhibitor specifically requests a guaranteed position.

E. I/We understand that ZITF Management reserves the right to place my/our exhibit in the appropriate product grouping and that no sales are allowed from any of the stands. PLEASE TICK THE APPROPRIATE PRODUCT GROUP (MANDATORY)

1	ASAMBENI (Business Tourism)	☐	16	Clothing, Textiles, Haberdashery, Upholstery, Production Machinery & Eq	☐	31	Health: Services, Non-Pharmaceutical Products, Medical Aid Societies	☐
2	PAKPRINT (Printing, Publishing & Stationery, Packaging, Labelling, Bottling)	☐	17	ICT, Office Equipment, Audio-Visual Eq, Hi-Tech, Telecommunications	☐	32	Hydraulics and Lifting Equipment	☐
3	SCHOLASTICA (Education, Training, Consultancy)	☐	18	Consumer Goods, Gift items, Jewellery, Accessories	☐	33	Industrial chemicals, Cleaning Materials & Equipment	☐
4	ULTIM8 HOME (Building, Construction, Hardware, Interior Decorating)	☐	19	Cosmetics, Toiletries, Hairdressing	☐	34	Instrumentation	☐
5	Advertising, Graphic Arts, Industrial Design	☐	20	Distributors and Wholesalers	☐	35	Light and Heavy Engineering, Tools	☐
6	Agricultural produce, Arboriculture, Horticulture, Fisheries	☐	21	Ecology, Conservation and Greening: Waste Mgmt, Rehabilitation, Recycling	☐	36	Media	☐
7	Agricultural & Irrigation Equipment, Water Engineering	☐	22	Electrical Engineering, Household Equipment	☐	37	Mining, Mineral Processing, Geology	☐
8	Arts & Crafts	☐	23	Electronics not covered in 17	☐	38	Pharmaceuticals, Medical, Laboratory & Scientific Products, Instruments/Eq	☐
9	Automation	☐	24	Energy (Electric, Hydro, Solar Thermal, Wind)	☐	39	Plastics, Rubber	☐
10	Automotive, Garage Equipment	☐	25	Event Management: Exhibitions, Conferences, Congresses, Meetings	☐	40	Pneumatic Equipment	☐
11	Business Services: Management (Business, Property), Clearing & Forwarding, Courier, Consultancy, Insurance, Sub-contracting.	☐	26	Finance: Banking, Franchising, Investment, Securities	☐	41	Public Services (Govt): Administration, Culture, Health, Conservation, Education & Training, Medical	☐
12	Chemicals, Pharmaceuticals	☐	27	Food, Food Processing, Beverages, Catering and Equipment	☐	42	Refrigeration, Air-conditioning, Heating	☐
13	Children's Goods	☐	28	Footwear, Leather Goods	☐	43	Religious, Social Organisations, Services	☐
14	Civil Representation (Local Government)	☐	29	Furniture, Wood Products	☐	44	Security: Manpower, Systems, Products	☐
15	Civil Engineering and Construction not covered	☐	30	Glassware, Porcelain, Crockery	☐	45	Transport: Aviation, Boating, Bicycles, ...	☐

space only with one 15 amp power outlet (both in Halls and on External space)
constructed of 2.5m high white panels, carpet tiles, 1 x blue fascia with name and stand number in white vinyl;
150W spotlights (minimum 2) and 1 x 15 amp power socket. Furniture in 4. consists of 2 chairs and 1 round table.
All exhibitors who book space of 18m² or less in halls shall use the modular stand as in column 3 in the table above.
May be on grass, gravel, paving, concrete. Supplied with 1 x 15amp power outlet.

- Decide on amount of space required (Items 1. or 2.)
- Decide on dimensions (Item 3.)
- Decide on stand position (Item 4.)
- Complete Expression of Interest (separate page)
- Pay at least 50% deposit into ZITF account as in Item 6 to secure the booking.
- Scan & email Proof of Payment stamped by the bank to zitf@zitf.co.zw OR fax to (+263 9 884921, with clear depositor details)

HALL 1: International and Zimbabwe: <i>Agriculture, Automotive, Electrics, Light/Heavy Industry, Mining; ULTIM8 HOME – Home improvements, Furniture, Interior Décor, Construction.</i>
HALL 2A: Zimbabwe: Civic organisations, local government and Rural District Councils.
HALL 3: International and Zimbabwe: <i>A’SAMBENI (Business Tourism), SCHOLASTICA (Education, Training, Consultancy),</i>
HALL 4: International and Zimbabwe: <i>PAKPRINT (packaging and printing), Plastics, Stationery, Business Services, Consumer Goods, Chemicals, Health-related exhibits, Insurance, Medical Aid, Pharmaceuticals, non-Manufacturing, IT/Hi-tech, Electronics; Clothing/Textiles, Leather ware/Footwear Cosmetics, Toiletries.</i>
HALL 5: Zimbabwe
EXTERNAL SITES: International and Zimbabwe: <i>Agriculture, Automotive, Light/Heavy Industry, Leisure, Mining.</i>

Name: ZITF	Account number: 9140000929041 (USD)	SWIFT Code: SBICZWHX
Bank: Stanbic Bank	Address: 11 Plumtree Road, Belmont, Bulawayo	Belmont Branch Code: 1010

a. ***Until 15 February 2023*** To secure a stand the non-refundable 50% of the rental fee *plus the full VAT component* SHALL be paid within 1 week from the date of booking.
From 16 February 2023 onwards: the deposit SHALL be paid within 3 working days from the day of booking. Stands shall not be allocated until this deposit has been received within the stipulated times.
Exhibitors should check if the stand is still available before making payment as all space is sold on a first come first served basis. The booking form shall be read in conjunction with the Rules and Regulations pertaining to the hire of sites, specifically clauses 2, 23 and 27.

b. The remainder of the rental shall be paid by 31 March 2023. Neither Exhibitors nor their contractors will be given access to their stand, nor will any stand building be undertaken, if ZITF has not received the full payment.

c. All unpaid or partially paid rentals will increase by 20% on 31 March 2023.



Rev 1 Rev Date: 16 Nov 2022 Effect Date: 16 Nov 2022

Grow your circle. Grow your business.

Through its specially-curated events and activities happening alongside the exhibition, ZITF 2023 will provide attendees with access to quality contacts, content and communities.



ZITF International Business Conference – 26 April 2023

Typically attracting around 1000 delegates, the IBC is Zimbabwe's biggest commercial assembly. Its main purpose is to set the tone on how to leverage opportunities to stimulate economic growth and infrastructural development by facilitating a discourse between government, business leaders and other key economic stakeholders. Participants include the country's President, senior government officials, foreign-embassy representatives and captains of industry. To register for participation, email us on ibc@zitf.co.zw



ZITF Charity Golf Challenge – 27 April 2023

The golf tournament merges business and leisure exchanges away from the hive of activity in the exhibition halls. Players are able to make meaningful and lasting connections whilst refreshing and supporting a charitable cause. Some of the causes that have been supported by the ZITF Charity Golf Challenge include:

- Khayelile Children's Home
- Tsholotsho Flood Victims
- Ingutsheni Central Hospital
- Ekuphumleni Geriatrics Home
- Esandleni Sothando
- Cyclone Idai Victims

For more information on how to participate, contact us on golf@zitf.co.zw



ZITF Diplomats Forum – 27 April 2023

Hosted in partnership with the Ministry of Foreign Affairs & International Trade, the ZITF Diplomats Forum brings together high-level delegates to discuss trade and investment opportunities in Zimbabwe. It also provides participating diplomats the opportunity to strengthen existing relations between Zimbabwe and its international allies. The forum takes the form of a multi-stakeholder dialogue facilitating economic and commercial exchanges between Zimbabwe and its strategic partners. For more information on how to participate, contact market@zitf.co.zw



Connect Africa Symposium – 27 April 2023

The Symposium is dedicated to bringing African political leaders, key economic players and investors together in discussing and sharing solutions to the socio-economic challenges across the African continent. It is a platform for various stakeholders to present their experiences, research and possible solutions to challenges in areas such as investment, education, governance and security, which consequently feed into overall economic development. The ultimate goal of the event is to drive conversations around how to create a prosperous African continent. To participate, contact zitfmktg@zitf.co.zw



Official Opening Ceremony – 28 April 2023

This is the main highlight of the show during which winners of the exhibition competition are announced and awarded prizes for their impressive exhibits in different categories of the week-long exhibition show. The ceremony is officiated by a high-profile guest, usually Zimbabwe's Head of State accompanied by the Head of State of a visiting country. Ultimately, the official opening ceremony spotlights the ZITF show as an essential event contributing positively towards trade, investment and tourism activity. For your invitation contact us on: gmsecretary@zitf.co.zw





expodesigns
BY THE SITE COMPANY

Expodesigns has the knowledge, experience and drive to ensure that your brand stands out and your exhibition stand delivers the results you envisage.



True to our promise

Our team will deliver on time, to spec, every time, all the time.



Full service

We offer a complete range of affordable options from shell scheme to designer and custom-built stands of all sizes, as well as an extensive range of exhibition furniture and infrastructure for transformation of large venues into more user-friendly spaces.



From conception to execution

By listening & understanding your objectives, we will gladly conceptualise a customised solution. As your single point of contact, Expodesigns covers the entire supply chain - from receipt of your requirements right up to the delivery of your exhibition stand.



We go above and beyond

The Expodesigns team will travel to any city in the country and beyond Zimbabwe's borders to provide our exhibition infrastructure services where they are needed.



A flexible approach

Clients profit from our versatile project management and the digitally organised administration process, ensuring that you receive the flexibility you need in response to your exhibition presentation needs. Expodesigns is your trusted partner for exhibitions, trade show concepts, stand-building and events infrastructure.



We furnish your needs

Through Expodesigns, we can also provide you with furniture, including: chairs, counters, tables, cupboards, showcases, brochure holders and lockable storerooms.



Let Us Help You
**Put On
a Show**



Contact us for more information on designs@zsl.co.zw

Adopt Game-changing brand-profiling strategies



We offer a wide range of advertising and promotional opportunities across our numerous customer touch-points which will not only complement your marketing campaigns; but breakthrough the clutter. If you want to position your brand for guaranteed success, partner with us TODAY!



Advertising your products & services through our:

- Website and social media pages
- Exhibition hall signage
- Conference and Golf Tournament functions
- Outdoor media
- Catalogue & Bulletin Publications

Contact marketing@zitf.co.zw to book your advertising space.



Sponsor the following during concurrent events to enjoy brand visibility benefits:

- Corporate wear
- Delegate bags and goodies
- Lanyards
- Tickets & Badges
- Wi-Fi and Connectivity
- Refreshments for exhibitor lounges

Contact zitfmktg@zitf.co.zw for more information.



Partner with us by providing:

- Print, electronic & online media
- Excursions & city tours
- Entertainment
- Shuttle & Transport Services
- Accommodation

Contact marketing@zitf.co.zw for more information.

Other Services

Exhibitor Lounges

5 out of the 6 halls have exhibitor lounges which provide a quiet area to get away from the hustle and bustle of the expo. Teas and coffees are provided in a clean and comfortable environment. Sponsorship opportunities are available; you can sponsor refreshments, Wi-Fi and have your branding displayed in strategic positions in the room.

For more information contact us on: marketing@zitf.co.zw

Networking Zones

These are dotted around the exhibition halls, providing the perfect place for you to rest between stand visits as well as providing a place for you to engage in meaningful business-exchange.

Venue hire

If you would like to host a cocktail, conference, product launch, workshop or any other corporate function on the sidelines of ZITF 2023, please do not hesitate to contact us on logadmin@zitf.co.zw

Gain Brand Recognition

Some Interesting Facts About The Host City Did You Know?

- Affectionately referred to as the City of Kings and Queens, Bulawayo is at the geographical centre and economic hub of three provinces: Matabeleland North, Matabeleland South and the Bulawayo Metropolitan Province. It is also Zimbabwe's principal industrial hub.
- Strategically located at the centre of the SADC region, the city houses one of the region's biggest railway companies (NRZ), which oversees an extensive rail network connecting Botswana, South Africa and Zambia.
- Bulawayo is surrounded by mining activities of numerous minerals significant of which is gold, offering investors mineral beneficiation opportunities.
- Bulawayo is also known for its lovely architecture, rich heritage and cultural diversity. The city offers numerous tourist attractions and things to do after a full day at the exhibition.





ZITF 2023 EXPODIARY

TUE - THU 25 - 27 APRIL	Exclusive Business Days ZITF Hosted Buyer Programme	Business Days
WED 26 APRIL	ZITF International Business Conference	Business Day
THU 27 APRIL	ZITF Charity Golf Challenge CZII/ZITF Manufacturers Breakfast Meeting Connect Africa Symposium Diplomats Forum	Business Day
FRI 28 APRIL	ZNCC Business Luncheon Official Opening Ceremony	Business Day
FRI - SAT 28 - 29 APRIL	Public Days Public Entertainment Programme	Public Days

ZITF 2023 is organised and hosted by:

The Zimbabwe International Trade Fair Company

Zimbabwe International Exhibition Centre

P.O. Box 100, Bulawayo, Zimbabwe

Tel: (+263-28) 2884 911-6

Fax: (+263-28) 2884 921

VOIP: +263-68-77003450

Email: zitf@zitf.co.zw

Website: www.zitf.co.zw



2023 EXHIBITION CALENDAR

Did you know?

Exhibitions are the only marketing medium that brings qualified buyers and suppliers together for face-to-face interaction.



Zimbabwe International Trade Fair
Multi-sectoral International Exhibition
25 - 29 April 2023



Mining, Engineering and Transport
Expo
28 - 30 June 2023



Africa Infrastructure & Built
Environment Conference & Exhibition
6 - 8 September 2023



Climate Change Conference
5 - 6 October 2023

The Zimbabwe International Trade Fair is recognized by the following bodies and organisations:

Ministry of Industry & Commerce, Ministry of Foreign Affairs & International Trade, Ministry of Finance & Economic Development, Confederation of Zimbabwe Industries (CZI), Zimtrade, Zimbabwe National Chamber of Commerce (ZNCC), Zimbabwe Investment & Development Agency (ZIDA), Zimbabwe Tourism Authority (ZTA), Zimbabwe Council of Tourism, Bulawayo Agricultural Society, City of Bulawayo

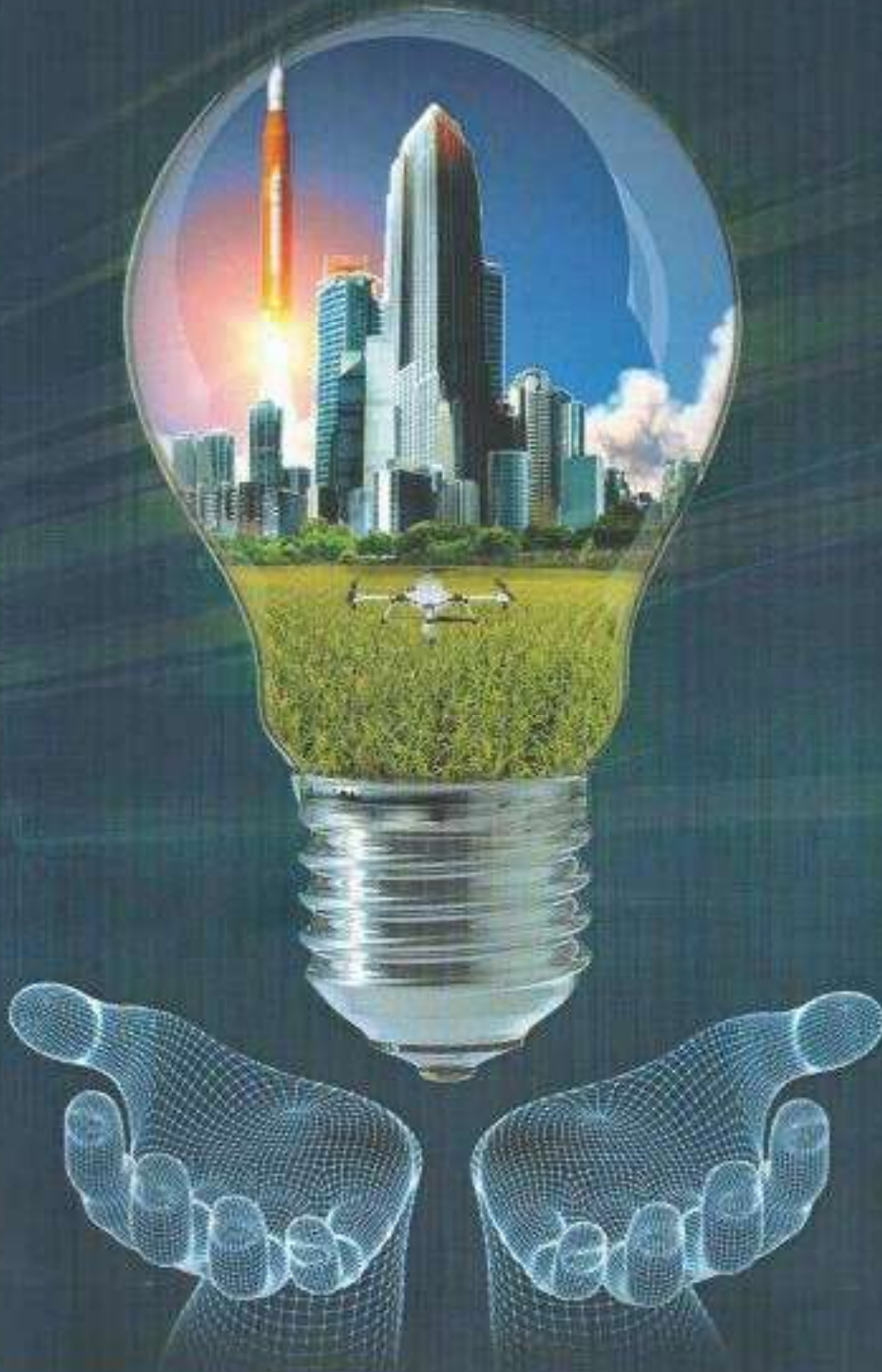


Affiliations



ZITF APRIL 25-29
2023
Business days April 25-27

CONTINUOUS INNOVATION, GLOBAL COMPETITIVENESS



ZIMBABWE INTERNATIONAL EXHIBITION CENTRE



THE FUTURE ILLUMINATED

ZITF 2022 was premised on laying the foundation for the process of rebuilding and recalibrating the future of business and reinventing processes in a post-disrupted world. As we look forward, the hyper-connected world brings with it a new era of opportunities for industrial and economic growth. Economic players worldwide must therefore heed the call to invest in the innovation economy as a conduit to unlocking sustainable value from the global economy.

ZITF 2023: Spotlighting Innovative Ideas

"Continuous Innovation, Global Competitiveness." The theme is apt as it posits innovation as the driving force, which will push our society into the future where new ideas are increasingly becoming the currency of achieving success. ZITF 2023 is taking place in the epoch of the Fourth Industrial Revolution (4IR) which represents changes in work, everyday life and relationships with innovation and technological advancements at the heart of it all. Consequently, economic mobility and impactful entrepreneurship will be key indicators of a positive trajectory in this revolution while sustainable economic confidence and global competitiveness are the ultimate end goals.

ZITF 2023 is undoubtedly the ideal platform to position for global competitive through innovation exploration and information interchange for economic visionaries determined to make a difference through entrepreneurship, intrapreneurship and positively disruptive economic development contributions in their various fields.

Ready to make your mark? Take part in this multi-dimensional show to find out how you can leverage opportunities to regain your business confidence and give your organisation a competitive edge!

Tap into the Innovation economy and broaden your global reach



Exhibitor Stats



89% were satisfied that their participation objectives were met

Top Reasons for Participation

- exhibited to promote their brands
- participated to develop new markets
- exhibited to establish new contracts
- exhibited to introduce a new product/service

Countries that participated at ZITF 2022



Visitor Stats

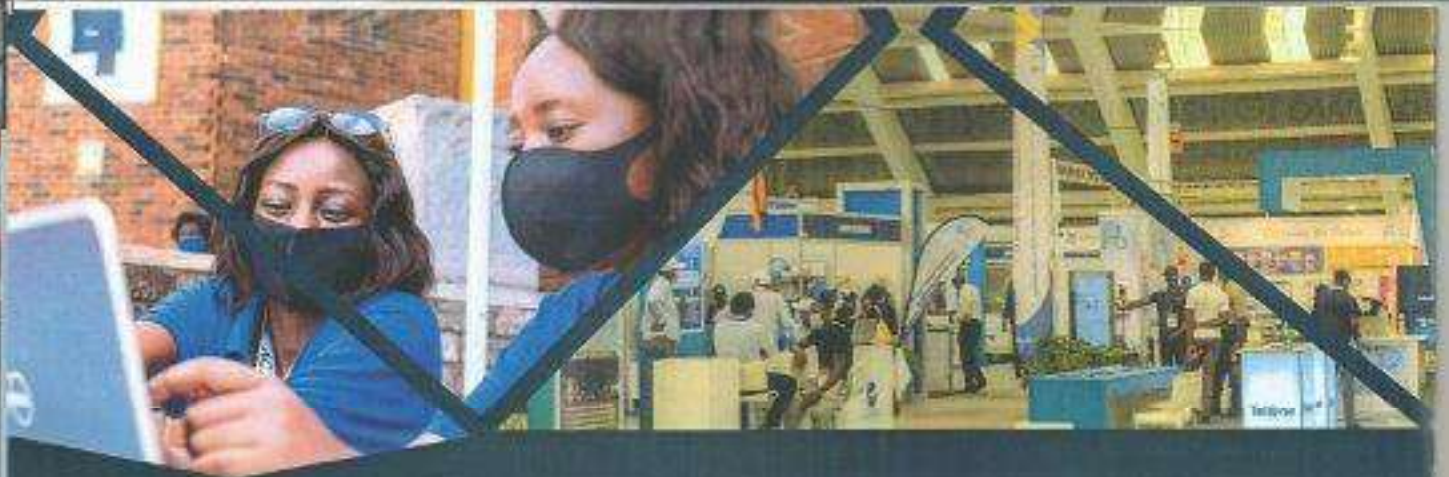


85% felt that their fields of interest were well represented at the show

2022 Top Reasons for Visiting

- attended to look for new ideas and business opportunities
- attended to network with industry peers and make new contacts
- attended as part of their vendor/supplier management strategy
- attended to identify new products

5070 sayılı kanun gereğince güvenli elektronik imza ile imzalanmıştır. ID:96354866920221282612633Bukoddlehttp://duralakizim.org.tr/ adresinde doğrulayabilirsiniz.



Bringing a whole new light...across Multiple Trade Sectors

ZITF is the quintessential multi-sector trade-show allowing local and international participants to test, explore and optimise both inbound and outbound trade opportunities across diverse sectors particularly through the following industry-specific exhibitions which are co-located within the ZITF:



Scholastica is Zimbabwe's leading education, careers, and training expo that supports the sector to become an industry solutions provider. This year's expo brings together institutions, career consultants, industry experts, continuous development professionals and students to adopt innovativeness, critical and creative thinking, and an entrepreneurial mindset.



a'sambeni provides a focused platform for the display of and sharing ideas on the latest trends, products and solutions for each industry segment, including: destinations, hotels & lodges, travel & mobility, activities & attractions, meeting venues, incentive travel, conference and events consultancy, business travel, and leisure & culture travel.



Ultimate Home is the go-to exhibition for anyone passionate about and/or providing that new look to interior design, renovation or construction projects in a new era. The expo showcases an array of fixtures and fittings for comfortable indoor living as well as modern construction methods and materials.



Pakprint is the premier printing and packaging expo that connects printing and packaging specifiers and buyers with the suppliers, new materials and formats and the expert knowledge to create the future of their brand's printing and packaging needs. Pakprint 2023 will focus on promoting efficiency, waste reduction, recycling and eco-friendly production.

Early Bird Special

Take advantage of our early bird booking discounts. Discount is offered on full payment of the stand.

The Bulawayo Agricultural Show

The Bulawayo Agricultural Show takes place annually concurrent to the ZITF. This year's edition will provide an interactive platform for sharing knowledge and ideas on advancing innovation and agricultural development. The show will feature displays by commercial & non-commercial farmers showcasing livestock, crop produce as well as fruits and vegetables as well as cutting edge innovations products and services such as agri-tech solutions. It also incorporates home industries displays and school projects for juniors.

To participate contact byoagricsoc@netconnect.co.zw