KARADENİZ İHRACATÇI BİRLİKLERİ GENEL SEKRETERLİĞİ



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Konu: İsrail Ticaret Odaları Federasyonu (FICC) İş Teklifleri Hk.

E-POSTA

KARADENİZ İHRACATÇI BİRLİKLERİ ÜYELERİNE SİRKÜLER 2023/237

Sayın üyemiz,

İsrail Ticaret Odaları Federasyonunun (FICC) bir yazısına atfen, Türkiye İhracatçılar Meclisinden alınan 26/04/2023 tarihli yazıda;

Üyesi İsrail şirketlerinin iş tekliflerine ve taleplerine ilişkin önerilerin bulunduğu, iş fırsatlarının yakalanabileceği bir platform bağlantısının paylaşıldığı, Girişimleri ve önerileri uygun bulan firmalar, ilgili linkten <u>Post Your offer (chamber.org.il)</u> iş tekliflerini gönderebilecekleri ve doğrudan İsrail Ticaret Odaları Federasyonu(FICC) ile iletişime geçebilecekleri, bu kapsamda, yukarıda özet bilgilerine yer verilen ve ayrıntılı bilgiye <u>Post Your offer (chamber.org.il)</u> ve bağlantıdaki <u>Nisan 2023 İsrail Ticaret Odaları Federasyonu(FICC) İş Teklifleri yazısından</u> ulaşılabilindiği ifade edilmektedir.

Bilgilerinize sunarız.

e-imzalıdır Şahin KURUL Genel Sekreter a. Şube Müdürü

Ek: İsrail Ticaret Odaları Federasyonu (FICC) İş Teklifleri (12 sayfa)

Ayrıntılı bilgi için: Şahin KURUL – Şube Müdürü

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BUSINESS OPPORTUNITIES FROM ISRAEL April 2023

Greetings from the Federation of Israeli Chambers of Commerce!

As part of our efforts to promote business matchmaking for Israeli companies, we give you this monthly edition of our members' business offers. All are looking for new business partners, distributors, representation or suppliers.

Companies who find these offers relevant to them may contact us directly and approach Ms. Yonat Keren: chamber@chamber.org.il

We invite you and your members to send us business offers to publish them on our website business opportunity system.

To post an offer, please click here

Thank you in advance for your cooperation.

Offer No.	Interested in	Subject
140364	Export	Smart, reusable and recyclable solutions for
		packaging, storing and transporting
140365	Export	Complete Solution for Home Sleep Test (HST)
140366	Export/JV/Franchisee/	SaaS Service for retailers selling OTC/VMS
	Representation	Online
140367	Export	Smart indoor climate control & dynamic lighting
		system for agricultural cultivation
140370	Export/Services	Construction and development of diverse
		agricultural farms
		Consulting and accompanying agricultural
		projects
140369	Export	Industrial Computing
140368	Import-Export	Export: Isoamyl Alcohol
		Import: Fusel Oil
140371	Import	Ready Meals, Ready-to-Eat Dishes, Innovative
		Products
140372	Import	Retail, FMCG, Industrial Products, Food &
		Beverages

EXPORT

Company Name	<u>Plasgad Ltd.</u> (20697)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: chamber@chamber.org.il
Website	www.plasgad.com
Year of Establishment	1982
No. of Employees	170
Offer No.	140364
Interested in	Export
Summary of offer	Export: Smart, reusable and recyclable solutions for packaging, storing and transporting

Description of Offer

Our packaging, storage, and transportation solutions enable companies to efficiently and conveniently ship their products all over the world, while preserving the quality of the shipped products and the environment.

We develop and manufacture reusable packaging, storage, and transportation solutions for varying customer needs.

Our cutting-edge solutions are among the most advanced in the world and are completely tailored to the special requirements of our customers .

Our R&D team considers the parameters of the packaged produce and the packaging, transportation, and storage processes. You tell us what you need, and we define the requirements and develop the precise solution custom-tailored for your needs.

Our company provides solutions to many industrial and commercial markets: agriculture, food & beverage, airlines, maritime and tourist companies, pharmaceuticals, textiles, ecommerce companies, and the DIY market.

We help our customers get their products anywhere across the globe. At any given moment, thousands of shipments are crisscrossing the world using our packaging, storage, and transportation solutions.

Potential Partners	Distributors, end customers in the retail/ pharma / agriculture/ automated warehouses industries.
Target Countries	Worldwide

Company Name	WideMed Technologies Ltd. (76768)
Contact Person	Initial contact to be made via the Federation of Israeli
	Chambers of Commerce:
	International Relations Division
	Email: chamber@chamber.org.il
Website	www.temec.com
Year of Establishment	2001
No. of Employees	<10
Offer No.	140365
Interested in	Export/Joint Venture/Franchisee/Representation
Summary of offer	Complete Solution for Home Sleep Test (HST)

Description of Offer

Our company specializes in the field of sleep tests (Lab Tests and Home Sleep Tests) since 2001.

We developed analysis software, the first in the world to receive FDA approval, and a series of smart recording devices for Home Sleep Tests.

Our company has practical experience of over 500,000 analyses for sleep tests.

We offer a unique system that can perform complete Home Sleep Tests (recording + analysis) for all types of Home Sleep Tests approved by the AASM.

- All our products have been approved by the FDA since 2004.
- The company has patents registered in the USA.
- All our products meet the American AASM standards.
- The company has CFDA approval in China.

System Benefits:

- a. Allows you to perform sleep tests for an unlimited number of patients every night.
- b. Allows you to perform an unlimited number of analyses every night.
- c. The system works on a pay-per-use = PPU business model.
- d. The system helps the users to:
 - Increase their income
 - Reduce their maintenance expenses

e. The system is particularly suitable for use in countries with wide-spread inhabitants, including

countries with extensive population dispersion.

Other Information	No need of money invest.
Potential Partners	Sleep Labs, Hospitals.
Target Countries	Worldwide

Company Name	ApoWiser Ltd. (77278)
Contact Person	Initial contact to be made via the Federation of Israeli
	Chambers of Commerce:
	International Relations Division
	Email: chamber@chamber.org.il
Website	www.apowiser.com
Year of Establishment	2021
No. of Employees	10
Offer No.	140366
Interested in	Export/Joint Venture/Franchisee/Representation
Summary of offer	SaaS Service for Retailers Selling OTC/VMS Online

Description of Offer

We offer a SaaS Solution focusing on OTC, vitamins, and supplements. The solution helps retailers with online businesses to increase their conversion and sales (shopping cart value) by providing a user-friendly and engaging tool to their customers.

Our technology is scientific and written by professional pharmacists and nutritionists. It "talks" to the online consumer just like an actual pharmacist and helps them make the right decision regarding the OTC drug/vitamin they are about to purchase.

For the retailer, the results have already proven themselves (in an Israeli multinational pharmacy chain and one of Israel's four HMOs):

- More users completing the purchasing process.
- Shopping cart value is increased thanks to the complementary suggested products mechanism.
- Users are more engaged, have a lower bounce rate, and have better SEO.
- Personalized data -> returning customers.
- Available 24/7, it can handle thousands of requests at the same time, saving time for pharmacists.

The tool also includes information from the medication leaflets and is adjusted to the country's regulations.

Our solution is safe, simple, and effective.		
Other Information	Please note this is a technological service and not a medical device. (The company does not have a physical product to export).	
Potential Partners	Ecommerce websites selling OTC/ vitamins (such as: Walmart, Target, CVS, Publix, Hy-Vee, BJ's, iHerb, Kroger, Shoprite, Dis-Chem, Clicks Group, Amazon Pharmacy, and others).	
Target Countries	US, Canada, SA, UK, Australia, NZ, LATAM.	

Company Name	<u>NETLED A.E.D</u> (26275)
Contact Person	Initial contact to be made via the Federation of Israeli
	Chambers of Commerce:
	International Relations Division
	Email: chamber@chamber.org.il
Website	www.netled.co.il
Year of Establishment	2018
No. of Employees	10
Offer No.	140367
Interested in	Export
Summary of offer	Smart indoor climate control & dynamic lighting system for agricultural cultivation

Description of Offer

'Mini Planet' is a smart indoor climate control & dynamic lighting system for agricultural cultivation, enabling replicating dynamic sunlight as well as setting the optimal climate for a specific crop to improve productivity and quality of fresh produce grown in any place, at any environment throughout the year.

Our system can be used in greenhouses as a complementary system or within indoor growing rooms.

Smart farming is precise and comprehensive, providing full control and quick access, which simplifies workflow, improves productivity and corrects human errors. Implementation of smart farming enables agricultural growth in areas close to clients and end users, with the ability of short delivery from production site to your client.

Our controlled environment and dynamic light system is suitable for:

- Commercial indoor cultivation facilities In extreme weather or light conditions i.e.: Drought, floods, severe cold, heat, darkness, and desert conditions.
- Urban farming facilities, local communities, hotels and restaurants, hospitals and elderly care centers.
- R&D plant growth chambers and controlled environment rooms for: Agriculture research centers and institutes, R&D labs in commercial indoor farms and greenhouses
- Home growers- expert.

Potential Partners	Companies dealing with greenhouse agriculture Companies dealing with indoor agriculture Agronomists / Agriculturists
Target Countries	USA, Africa, Asia, South America, Russia and Australia.

Company Name	Aironix Systems Ltd. (71429)
Contact Person	Initial contact to be made via the Federation of Israeli
	Chambers of Commerce:
	International Relations Division
	Email: chamber@chamber.org.il
Website	www.aironixco.il
Year of Establishment	2016
No. of Employees	15
Offer No.	140369
Interested in	Export/Cooperation
Summary of offer	Industrial Computing

Description of Offer

The company has extensive knowledge of the industrial computer market, technical expertise, and contracts with top manufacturers worldwide.

We are dedicated to providing solutions with state-of-the-art equipment and engineering know-how. Our lab is fully qualified and audited by SII for ISO 9001-2015, assembled according to specifications.

We use our knowledge aiming to become one of Israel's leading industrial, military, and medical PC solutions providers. By understanding our customer's needs and providing the suitable products with dedicated support, we are well on the way.

We provide system solutions for ground, airborne, naval, medical, test, telecom, and industrial requirements. Diagnostic testing is performed on integrated products, and test reports are issued.

Potential Partners	Industrial PC providers for the following segments: industrial, military, medical, automotive, IT Enterprise, automation.
Target Countries	Worldwide

Company Name	Yashar Mehasade (70030)
Contact Person	Initial contact to be made via the Federation of Israeli
	Chambers of Commerce:
	International Relations Division
	Email: chamber@chamber.org.il
Year of Establishment	2013
No. of Employees	3
Offer No.	140370
Interested in	Export/Cooperation
Summary of offer	Construction and development of diverse agricultural
	farms
	Consulting and accompanying agricultural projects

Description of Offer

Our company specializes in establishing, managing, supervising agricultural production in tropical climates.

We offer establishment, consulting and accompanying agricultural projects with the development of diverse agrarian farms, fruit orchards, greenhouse crops, and open spaces. Moreover, we accompany and cultivate all types of vegetables and poultry industries (chicken coops for meat and chicken coops for egg-laying sheds) and provide training to locals in the agrarian sectors.

Among the projects we have carried out are the following:

- * The establishment of a farm in Gabon, Africa accompaniment and project management of diverse agricultural farms, growing vegetables in open areas and greenhouses, planting fruit orchards, establishing and operating chicken coops for eggs, and providing training for workers in the various branches.
- * Management of the Congo President Farm producing vegetables and poultry for eggs and establishing additional agricultural farms specializing in chickens and eggs.
- * Management of productive farms in Central America for vegetable crops, melons, and watermelons for exporting to the United States.
- * Accompanying agricultural projects in Mexico for marketing and exporting to the United States.

Potential Partners	Farm owners interested in business and professional cooperation, UN aid organizations, Ministries of Agriculture.
Target Countries	Central America, South America, Africa.

IMPORT-EXPORT

Company Name	Green Stream Global Ltd. (75177)
Contact Person	Initial contact to be made via the Federation of Israeli
	Chambers of Commerce:
	International Relations Division
	Email: chamber@chamber.org.il
Website	www.greenstream.co.il
Year of Establishment	2010
No. of Employees	30
Offer No.	140368
Interested in	Import-Export
Summary of offer	Export: Isoamyl Alcohol Import: Fusel Oil

Description of Offer

The company is one of Israel's most prominent companies for recycling, recovering, producing, and marketing solvents.

Since 2010, the company has offered advanced solutions for the disposal, recycling, and recovery of hazardous waste for the pharma, agro, electronics, paint manufacturing, and detergents industries.

The company invests heavily in learning and expanding its knowledge and constantly develops customer-tailored innovative solutions. The ongoing learning process ensures their clients enjoy cutting-edge recycling, recovery, and production solutions.

The company's R&D department is an industry leader in Israel.

Potential Partners	Distributors and end users, such as manufacturers in markets such as agro, solvents, antifoaming, fragrances, and flavoring.
Target Countries	Export: Asia, America, and South America Import: Worldwide We are also interested in agro companies in Turkey.

<u>IMPORT</u>

Company Name	<u>Diplomat Distrbuters Ltd.</u> (14975)
Contact Person	Initial contact to be made via the Federation of Israeli
	Chambers of Commerce:
	International Relations Division
	Email: chamber@chamber.org.il
Website	www.diplomat-global.com
Year of Establishment	1968
No. of Employees	1,000
Offer No.	140371
Interested in	Import
Summary of offer	Ready Meals, Ready-to-Eat Dishes, Innovative Products

Description of Offer

The company is a leading sales and distribution company in Israel.

The company was established in Israel in 1968. With a 50-year tradition of excellence, today we are the leading fast-moving consumer goods (FMCG) sales and distribution company in Israel.

The company provides the highest standards of quality and service in supermarkets, private markets, drugstores, convenience stores, minimarkets, and wholesale channels.

We are seeking new distributors to extend the variety of ready meals and innovative products to be provided to the Israeli market.

We are looking for food that that can be distributed at all temperatures.

Potential Partners	Suppliers
Target Countries	Europe, Middle East, Asia.

Company Name	Bombay Store (77239)
Contact Person	Initial contact to be made via the Federation of Israeli
	Chambers of Commerce:
	International Relations Division
	Email: chamber@chamber.org.il
Website	www.bombay.co.il
Year of Establishment	2019
No. of Employees	1-10
Offer No.	140372
Interested in	Import
Summary of offer	Retail, FMCG, Industrial Products, Food & Beverages

Description of Offer

Our business entity was established in 2019, in Israel, by an Indo-Israeli couple.

In the past four years, we have learned about the Israeli market opportunities and currently offer retail services through our E-commerce business within Israel.

We are keen on expanding out to cater larger market segment in FMCG, Retail, Food & Grocery, apparel, and Industrial Products through a Joint Venture model with suitable businesses seeking entry into the Israeli Market.

We are keen on the rapid growth of the business through our extensive understanding of the consumer and industrial needs of the market. Hence, involving a strategic investment partner will strengthen the business and deliver a win-win situation.

Potential Partners	Suppliers, manufacturers, and Indian businesses seeking access to the Israeli market.
Target Countries	India